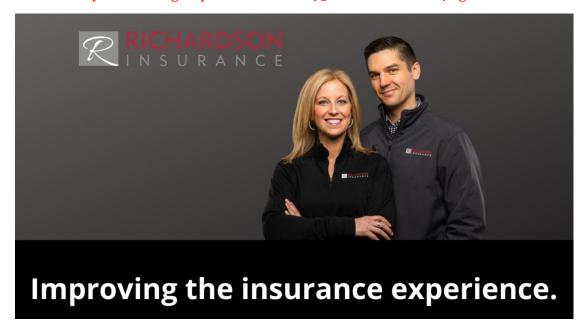
## **Business Questions**

How long have you been in business?

Almost 100 years! Our agency was started in 1930 and we are the 4th generation!



How many locations do you have in the area?

We have one location located on Hanover St in Hanover.

How many employees?

We currently have a team of 8 people, but we are always looking to add our next culture fit. No prior insurance experience preferred ☺



What's your ideal customer?

We insure families like ours. Those who want to protect the assets they work hardest for.

What about Hanover attracted you and your business here?

Hanover is such a great town. The people and other local businesses make it a great place to live and work.

What are your plans for the next year? Next five years?

We plan to continue growing our team, supporting our community and finding ways to make a positive impact!

## **Personal Questions**

Where do you live?

We live and work on the same street, on Hanover St in Hanover! It doesn't get much more Hanover than that!



What do you do when you're not working?

Between the two of us, we run and cycle, a lot! We enjoy traveling, reading great books and planning events. We plan a lot of events between Richardson Insurance and the Hanover Chamber of Commerce.

What's one personal goal you'd like to accomplish in 2023.

Mike is in the process of training to run a 50+ run to raise money and awareness for Tommy's Place, which is an expenses paid vacation home for kids battling cancer.

Erin is simultaneously training to cycle 211 miles from Sturbridge to Provincetown to raise money and awareness for South Shore Health/Dana Farber and cancer research.

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